BUILDING NEW HORIZONS

AWCI’s 76th Annual Convention & Exposition

Be A Part of This Exciting Convention and Exposition

Fifteen educational programs will supply the ideas and techniques attendees need to build new horizons of success.

The world’s largest wall and ceiling trade show will be held April 1-4, 1993 at the Phoenix Civic Plaza. The convention, which includes general sessions, 15 educational programs, a 225-booth exhibit hall and social events, will focus on creating opportunities in today’s highly competitive construction market.

Featured Speakers:
Monroe Porter, Michael Ragan, Dan Clark

Leading construction industry authority and Managing Partner of Proof Management Monroe P. Porter will share the spotlight with Michael Ragan, National Sales Manager, Fire Protection Products for W.R. Grace Company’s construction products division at the opening general session on Friday morning, April 2. Ragan will focus on the health of the marketplace while Porter will cover a broad range of issues, providing the foundation for the highly motivational, individual seminars to follow.

Dan Clark, CSP, songwriter and author of Weathering the Storm, will present an inspirational message at the “For Winners Only” Awards Breakfast, Saturday, April 3. Clark, a star athlete who suffered an accident that left his right side paralyzed, devised the therapy that led to a nearly full recovery. Clark’s message is designed to refresh the human spirit.

Educational Sessions

A variety of topics will be explored in daily educational sessions: Pitfalls of Growth: 21 Ideas for Running a Successful Subcontracting Business (Monroe Porter); Total Quality Management (Norb Slowikowski); Americans With Disabilities Act (Tom Valenti); Light Gage Steel Framing: Problems & Solutions (Mike Dolati); Collections...Prompt Pay? You wish! (Mike Misenhimer, Wesley Harrison); Firestopping - What Is It? (Vicki Lovell); Productive Partners: Subs and Generals Roundtable; ceiling Restoration (Ken Woolf); CYA: Cover Your Assets (Duane Feldner); Workers’ Comp: Ways to Save $$ (Bill Williams); Mediation (Tom Stipanowich); Shop Drawings (Marty Williams); Overlooked Costs Panel; How to Find, Train, Motivate and Retain Employees (Monroe Porter); and Gaining the Fair Advantage (Dennis Hopper).
A drywall finishing contestant puts the finishing touches on his textured wall entry.

The exhibit hall offers opportunities to talk one-on-one with manufacturers and suppliers of new products.

**Exposition**

Over 200 booths at the Phoenix Civic Center will display the industry’s newest products and technology. Sales and technical representatives (US, Canadian, Japanese and British) will display products and services for every aspect of the business. (For more details, consult the directory of exhibitors in this issue of Construction Dimensions.)

**Drywall Contest**

Outstanding apprentices in drywall finishing from the US and Canada have been selected to represent their areas in the International Drywall Finishing Contest sponsored by the National Painting, Decorating and Drywall Apprenticeship and Manpower Training Fund. The contest will be held Friday and Saturday, April 2nd and 3rd, 1993 at the Phoenix Convention Center, Phoenix, AZ, in conjunction with AWCI’s 76th Annual Convention & Exposition.

“Holding this exciting event with the AWCI exhibits makes it so worthwhile for the contractors and suppliers to see first-hand what outstanding apprentices we have,” says James V. Griffo, Fund Administrator.

AWCI show attenders can observe the contest, where 16 contestants will encounter most actual job situations on the 8 x 8 x 8 module (flats-butt-s inside corners-outside corners-repairs, angles, etc.). In addition, apprentices will do one texture wall in the pattern of their choice.

For convention details, call AWCI at (703) 684-2924.