11 a.m. (EDT)
AWCI Welcome, Gavel Pass, and State of the Association
Speaker: Michael F. Stark, CAE, AWCI CEO

11:25 a.m. (EDT)
Communicating in the COVID-19 Crisis and Beyond: Don’t Let 30 Years of Hard Work Get Destroyed in 30 Days
Speaker: Anthony Huey, CSP, Reputation Management Associates
COVID-19: It’s the crisis you never expected, and it’s here. The one thing that’s certain about the future is uncertainty. What is a contractor to do? This timely event provides contractors with pragmatic insider tips on communicating clearly during the current coronavirus pandemic and beyond.
Anthony Huey, CSP®, offers contractors pragmatic communication tools, tips and techniques they can use immediately.

Break

12:40 p.m. (EDT)
Suicide Prevention: Inside the Hard Hat
Speaker: Jerry Ouimet, Cobb, Streek, Dunphy, and Zimmerman (CSDZ) and the Construction Industry Alliance for Suicide Prevention
How can we move from compliance, culture and coaching to truly caring, and what will it mean to our industry?
Jerry Ouimet has spent nearly three decades as a risk professional with broad experience in risk analysis, design and coverage placement.

Break

1:30 p.m. (EDT)
How to Survive and Thrive in the Current Engineering & Construction Environment
Speakers: Cynthia Paul and Rick Tison, FMI
Key insights for managing liquidity and allocating resources during the COVID-19 crisis will be shared, as well as specific considerations to help contractors survive in the short-term, sustain current operations and position yourselves to thrive in the near future.

Cynthia Paul is FMI’s practice leader for market strategy and business development. Rick is a principal with FMI.

2:45 p.m. (EDT)
Diversity & Inclusion: Attracting & Retaining a Top Workforce
Speakers:
Cecily Bee, Performance Contracting Group
Robyn Kavanaugh, Performance Contracting Group
As the landscape of the workforce in our industry shifts, our recruitment strategies and business practices must continually adapt to meet the needs of our organizations. In this session, we will explore major shifts in attracting talent, amplifying the employee’s experience, and investing in diversity and inclusion. Additionally, we will delve into how to proactively build diverse and inclusive practices to positively impact business results and the bottom line.
Cecily Bee is manager of employment and diversity and inclusion, and Robyn Kavanaugh is director of human resources for Performance Contracting Group in Lenexa, Kansas.

3:25 p.m. (EDT)
Wrap-Up: Lessons Learned from Day 1 of AWCI’s Virtual Industry Leaders Conference

Foundation 50-50 Raffle
This is your chance to win money! Cash prizes will be awarded to three lucky winners who will share half the net proceeds from raffle ticket sales. The other half benefits the Foundation. Tickets must be purchased prior to 5 p.m. (EDT) on Sept. 16. Contact Samantha Riemer at riemer@awci.org if you would like to purchase tickets. Winning tickets will be drawn during a break on Thursday, Sept. 17.
11 a.m. (EDT)
Welcome & Opening Remarks

11:02 a.m. (EDT)
Construction Industry Outlook: Predicting the Unpredictable
Speaker: Stephen Jones, Dodge Data & Analytics
Industry insights research from Dodge Data & Analytics will be shared indicating some perspectives on what is in store for the coming months, and what trends are likely to have permanent impacts on how all companies conduct business going forward.
Stephen Jones is senior director of industry insights research for Dodge Data & Analytics and executive director of Dodge Data & Analytics’ SmartMarket Reports on key industry trends.

Break

11:55 a.m. (EDT)
Data 101 for Construction Executives
Speaker: Jay P. Snyder, FMI
Learn everything a construction executive needs to know about data topics with enough depth to allow you to go deeper in data conversations, understand the right questions to ask, and engage in corporate strategic planning around leveraging data in the business.
Jay P. Snyder is a technology practice leader with FMI, and has been in the engineering and construction industry his entire career.

Break

1:05 p.m. (EDT)
Material Price Escalation in an Uncertain World: Strategies for Subcontractors
Speaker: Ronald D. Ciotti, Hinckley & Allen
As the nation’s and the world’s economies continue to rapidly and erratically change, the construction industry has been, and will be, hit by wild and substantial material process swings. This presentation will provide a series of risk mitigation strategies available at different stages of the project, including the critical use of various forms of material price escalation clauses.
Ronald D. Ciotti’s practice, Hinckley Allen, is focused on all aspects of the construction industry.

2:15 p.m. (EDT)
Virtual Bingo
Have fun with your AWCI colleagues while learning more about AWCI during exciting rounds of AWCI Virtual Bingo. Winners will receive a $25 Amazon gift card.

2:30 p.m. (EDT)
Wrap-Up: Lessons Learned from Day 2 of AWCI’s Industry Leaders Conference

3 p.m. to 4 p.m.
AWCI CARES Fabulous Family Feud
If you registered for AWCI CARES Fabulous Family Feud you will receive that link via a calendar invite from Annemarie Selvitelli. Please contact Annemarie at selvitelli@awci.org with questions.
Construction Safety in a COVID-19 World: New Realities

Temperature checks. Hand washing stations. Face coverings. Safety protocols once considered the domain of healthcare facilities are now a staple at virtually every construction jobsite thanks to the COVID-19 pandemic. Construction industry safety leaders will discuss how these new protocols impact safety and productivity, and how companies can continue to maintain a world-class safety culture in the midst of a pandemic.

Panelists:
- Edwin G. Foulke, Jr., Partner, Fisher Phillips, and Former Assistant Secretary of Labor for Occupational Safety & Health
- Mike Fredebeil, CSP, Senior Vice President, Construction Safety and Risk Control Leader, Willis Towers Watson
- Jorge Vasquez, Corporate Safety Director, MAREK

Kelly Riggs is an author, speaker and business performance coach in the area of sales, management leadership and strategic planning.

Prefabrication: Follow the Money

Panelists:
- Jason Anderson, MKB Construction, Inc./Kapture Prefab
- Stephen Eckstrom, California Drywall Company
- Jim McCullough, F.L. Crane & Sons

AWCI contractors involved with prefab answer your questions about the process.

Jason Anderson is vice president for MKB Construction, Inc./Kapture Prefab in Phoenix, Arizona.
Stephen Eckstrom is a principal at California Drywall Company in San Jose, California.
Jim McCullough is director of business development at F.L. Crane & Sons, Inc. in Fulton, Mississippi.

Virtual Trivia Winners Announced

Virtual trivia forms must be completed and returned to Karen Bilak by 5 pm on Wednesday, Sept. 16. You will be entered into a random draw for one of three fantastic prizes:
- **Third Prize:** $250 Amazon Gift Card
- **Second Prize:** Free full and spouse registration to AWCI’s Industry Leaders Conference 2021 in Hollywood, California (an $800 value)
- **Grand Prize:** Free full and spouse registration to AWCI’s Convention & Intex Expo 2021 in New Orleans (a $1,145 value)

Foundation of the Wall and Ceiling Industry Night at the Races

If you registered for the Foundation of the Wall and Ceiling Industry Night at the Races you will receive that link via a calendar invite from Annemarie Selvitelli. Please contact Annemarie at selvitelli@awci.org with questions.