Diversity & Inclusion: Attracting & Retaining a Top Workforce
Speakers:
Cecily Bee, Performance Contracting Group
Robyn Kavanaugh, Performance Contracting Group
As the landscape of the workforce in our industry shifts, our recruitment strategies and business practices must continually adapt to meet the needs of our organizations. In this session, we will explore major shifts in attracting talent, amplifying the employee’s experience, and investing in diversity and inclusion. Additionally, we will delve into how to proactively build diverse and inclusive practices to positively impact business results and the bottom line.
Cecily Bee is manager of employment and diversity and inclusion, and Robyn Kavanaugh is director of human resources for Performance Contracting Group in Lenexa, Kansas.

Foundation 50-50 Raffle
The 50-50 Raffle offers a chance to win big cash prizes while supporting the Foundation. Cash prizes will be awarded to three lucky winners who will share half the net proceeds from raffle ticket sales. The other half benefits the Foundation.
Cost to enter is $100 per ticket or five for $400. Tickets must be purchased prior to Sept. 16. Winning tickets will be drawn during a break on Thursday, Sept. 17.

Wrap-Up: Lessons Learned from Day 1 of AWCI’s Virtual Industry Leaders Conference
Wednesday, September 16

11 a.m. (EDT)
Welcome & Opening Remarks

Construction Industry Outlook: Predicting the Unpredictable
Speaker: Stephen Jones, Dodge Data & Analytics

Industry insights research from Dodge Data & Analytics will be shared indicating some perspectives on what is in store for the coming months, and what trends are likely to have permanent impacts on how all companies conduct business going forward. Stephen Jones is senior director of industry insights research for Dodge Data & Analytics and executive director of Dodge Data & Analytics’ SmartMarket Reports on key industry trends.

Break

Virtual Bingo
Learn more about AWCI while having fun and camaraderie with industry friends. Amazon gift cards will be awarded to winners.

Break

Data 101 for Construction Executives
Speaker: Jay P. Snyder, FMI

Learn everything a construction executive needs to know about data topics with enough depth to allow you to go deeper in data conversations, understand the right questions to ask, and engage in corporate strategic planning around leveraging data in the business. Jay P. Snyder is a technology practice leader with FMI, and has been in the engineering and construction industry his entire career.

Break

Material Price Escalation in an Uncertain World: Strategies for Subcontractors
Speaker: Ronald D. Ciotti, Hinckley & Allen

As the nation’s and the world’s economies continue to rapidly and erratically change, the construction industry has been, and will be, hit by wild and substantial material process swings. This presentation will provide a series of risk mitigation strategies available at different stages of the project, including the critical use of various forms of material price escalation clauses. Ronald D. Ciotti’s practice, Hinckley Allen, is focused on all aspects of the construction industry.

Wrap-Up: Lessons Learned from Day 2 of AWCI’s Industry Leaders Conference

3 p.m. to 4 p.m.

AWCI CARES Fabulous Family Feud
(maximum 59 participants)

Laughter is good for your health. We can’t be face-to-face at this time, but let’s get together virtually for this fun edition of Fabulous Family Feud. Participants must register by Sept. 9 for this fundraising event. This event is open to guests of all ages for $50 per person. All proceeds will go to support AWCI CARES.
AWCI’s Virtual Industry Leaders Conference
September 15-17, 2020
(as of Aug. 6; subject to change)

Thursday, September 17

11 a.m. (EDT)
Welcome & Opening Remarks

Winning Business in the New Normal: Three Mistakes You Can’t Afford to Make
Speaker: Kelly Riggs, Business Locker Room
The “new normal” economy presents a number of new challenges stacked on top of the old ones. In this presentation, you will discover three critical areas company leadership must address in order to create stability, unlock innovation and provide the potential to successfully deal with the many current challenges.
Kelly Riggs is an author, speaker and business performance coach in the area of sales, management leadership and strategic planning.

Virtual Trivia Winners Announced
Complete and return the virtual trivia questions sent prior to the conference with information about our valued sponsors for a chance to win one of three prizes:
- $250 Amazon Gift Card
- Free full and spouse registration to AWCI’s Industry Leaders Conference 2021 in Hollywood, California (an $800 value)
- Free full and spouse registration to AWCI’s Convention & Intex Expo 2021 in New Orleans (a $1,145 value)

Break & FWCI Raffle Winners Announced

Construction Safety in a COVID-19 World: New Realities
Temperature checks. Hand washing stations. Face coverings. Safety protocols once considered the domain of healthcare facilities are now a staple at virtually every construction jobsite thanks to the COVID-19 pandemic. Construction industry safety leaders will discuss how these new protocols impact safety and productivity, and how companies continue to learn and improve processes to protect the industry’s most valuable asset—people.

Conference Conclusion and Wrap-Up
3 p.m. to 4 p.m.
Foundation of the Wall and Ceiling Industry Night at the Races
(maximum 99 participants)
Grab your best hat and boots, because virtual horseracing is here! The Foundation is not able to host its annual golf tournament, but join us for 60 minutes to see whose horses place first, second and third in each round. Winners will be announced by the host in real time!
The cost is $75 per person. Participants must register for this fundraising event by Sept. 9.

Break

Prefabrication: Follow the Money
Panelists:
Jason Anderson, MKB Construction, Inc./Kapture Prefab
Stephen Eckstrom, California Drywall Company
Jim McCullough, F.L. Crane & Sons
AWCI contractors involved with prefab answer your questions about the process.
Jason Anderson is vice president for MKB Construction, Inc./Kapture Prefab in Phoenix, Arizona.
Stephen Eckstrom is a principal at California Drywall Company in San Jose, California.
Jim McCullough is director of business development at F.L. Crane & Sons, Inc. in Fulton, Mississippi.