Representative of all three iaWCC Regional Conference meetings. Contractors kept their chairs occupied at all three seminars during the joint Southeastern/Southwestern Conference in Nashville.

REGIONAL MEETINGS: A SUCCESSFUL BREAK

iaWCC’s ‘tri-seminar’ program takes new approach; conference sessions well attended

Among those conducting the fireproofing seminar in Nashville were (from l.) Dick Kemphorne, Sprayon Research Corp.; Vernon Noble, iaWCC’s technical consultant, and Tom Cheatham, of W. R. Grace & Company.
conference meetings. There were 80 in attendance at the Southeast/Southwest meeting with 75 at the Mid-West/Great Lakes, and 72 at the Northeast/Mid-Atlantic sessions.

In the fireproofing seminar, contractors were informed that the increasing emphasis on fire protection will expand this market greatly with the result that rigid field inspections of sprayed on tire protection materials will become common in most areas.

So that contractors would have the latest information on the fire market—where tire losses account for some 12 thousand deaths and more than $3 billion damages annually—the recently published iaWCC document, “An Inspection Procedure for Field Applied Sprayed Fire Protection Materials,” was distributed and reviewed along with the UL manual.

The shaft wall seminar was also highlighted by a review and distribution of the new “Fire Resistance Design Manual,” published by the Gypsum Association in conjunction with the iaWCC.

Growing Market

Although a relatively new product, shaft wall offers light weight, ease and speed of erection, and cost savings, all of which means that the market potential for contractors is enormous. As in the previous seminar the discussions were kept at a high technical level and only the most important aspects were covered in such areas as performance and design, estimating and installation, material handling and sales potential.

The final seminar, entitled “Survival in a Declining Economy,” was virtually a command performance by iaWCC Counsel Mac Stokes and ran a gamut from contractual pitfalls through collections, liens, retentions, murder clauses, to self-motivation.

Sample copies of the A-401 Subcontract Agreement published by the American Institute of Architects and the Standard Subcontract Agreement published jointly by the Associated General Contractors and the Associated Specialty Contractors were also distributed.

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In the annual business sessions held on the final day of each conference meeting the following officers were elected:

Mid-West—Chairman, Jack Hinshaw, Allied Construction Services, Des Moines; Vice Chairman, Ron Olsen, Sander Company, Minneapolis; Secretary, John Burke, Moline, Ill.;


Southeast—Chairman, E. T. Schaerer II, Schaerer Contracting, Inc., Chattanooga; Vice Chairman, Dale Huntley, Huntley Corporation, San Juan; Secretary, Robert Delahoussaye, J. W. Delahoussaye & Sons, Lafayette, Louisiana.